

Bachelor of Science in Business Administration Major in Marketing Management

Step into the exciting world of brand-building and consumer engagement with the Bachelor of Science in Business Administration, Major in Marketing Management. This program offers in-depth training in market research, digital marketing, brand strategy, consumer behavior, and sales management. Students gain essential skills in creative problem-solving, strategic planning, and effective communication, preparing them to thrive in fast-evolving marketing landscapes. Graduates are well-prepared for dynamic careers as marketing managers, brand strategists, digital marketers, sales executives, and market researchers, positioning them to make a lasting impact in any industry.

		FIRST	YEAR		
	FIRST SEMESTER			SECOND SEMESTER	
Course Code	Descriptive Title	Units	Course Code	Descriptive Title	Units
GE1-11	Understanding The Self	3	GE5-11	Purposive Communication	3
GE2-11	Readings in Philippine History	3	GE6-12	Art Appreciation	3
GE3-11	The Contemporary World	3	GE7-12	Science Technology and Society	3
GE4-11	Mathematics in the Modern World	3	GE8-12	Ethics	3
ACB-11	Essentials of Accounting	6	ECO2-21	Basic Microeconomics	3
NSTP1	National Service Training Program 1	3	MN5-31	Good Governance & Social Responsibility	3
PE1	PATHFit1: Movement Competency Training	2	NSTP2	National Service Training Program 2	3
			PE2	PATHFIt2: Exercise-based Fitness Activities	2
	TOTAL UNITS	23		TOTAL UNITS	23
		SECON	D YEAR		
	FIRST SEMESTER			SECOND SEMESTER	
Course Code	Descriptive Title	Units	Course Code	Descriptive Title	Units
GE9-12	Rizal's Life and Works	3	GE15	Statistics for Research	3
GE14	Dynamics of GMRC	3	GE13-22	Social Science and Philosophy	3
LAW1-21	Obligation and Contract	3	TAX1-22	Income Taxation	3
MN7-22	Operations Management and TQM	3	ECO15-ELEC7	Economic Development	3
PC1	Introduction to Data Science	3	PC2	SAP in Business	3
PC4	Managerial Accounting	3	LAW4-22	Law on Business & Organization	3
PE3	PATHFIt3: Menu of Dance	2	PE4	PATHFIt4: Menu of Sports	2
	TOTAL UNITS	20		TOTAL UNITS	20
		THIRD	YEAR		
	FIRST SEMESTER			SECOND SEMESTER	
Course Code	Descriptive Title	Units	Course Code	Descriptive Title	Units
MN11-32	Human Resource Management	3	REMET-31	Business Research	3
MN19-31	International Business and Trade	3	MN15-32	Strategic Management	3
MN9-ELEC2	Entrepreneurial Management	3	MK16-ELEC3	Franchising	3
FIN2-ELEC1	Personal Finance	3	ELEC8	Supply Chain Management	3
MK14-32	Marketing Management	3	MK9-32	Distribution Management	3
MK6-31	Marketing Research	3	MK17-32	Pricing Strategy	3
MK2-22	Professional Salesmanship	3	MK7-31	Product Management	3
	TOTAL UNITS	21		TOTAL UNITS	21
		FOURT	H YEAR		
	FIRST SEMESTER			SECOND SEMESTER	
Course Code	Descriptive Title	Units	Course Code	Descriptive Title	Units
FS-32	Feasibility Study	3	BAPRAC-42	Practicum (600 hrs)	6
	Project Management	3	Requirement :	Must have completed all GE, Academic	
MN20-ELEC4	Risk Management	3		subjects, PE & NSTP	
	Mak Management				
FIN3-ELEC7	Retail Management	3			
FIN3-ELEC7 MK4-31		3			
MN20-ELEC4 FIN3-ELEC7 MK4-31 MK3-31 PC3	Retail Management Advertising	_			
FIN3-ELEC7 MK4-31	Retail Management	3		TOTAL UNITS	6

CAREER OPPORTUNITIES

- Marketing Manager
- Brand Manager
- Digital Marketing Specialist
- Social Media Marketing Specialist
- Content Marketing Specialist
- SEO Specialist
- SEM Specialist
- Email Marketing Specialist
- Product Marketing Manager

- Market Research Analyst
- Sales Manager
- Business Development Manager
- Marketing Consultant
- Public Relations Specialist
- Advertising Account Executive
- E-commerce Manager
- Marketing Analytics Specialist
- Marketing Operations Manager

APPLY ONLINE:

PARTNERED WITH:





Contact us at: admissions@psba.edu or 8913-9654 / 0994-3159574

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